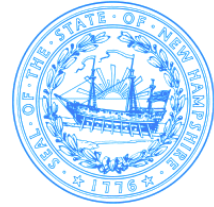




The State of New Hampshire
DEPARTMENT OF ENVIRONMENTAL SERVICES
Thomas S. Burack, Commissioner



April 27, 2011

RE: REQUEST FOR PROPOSALS – Medical Surveillance Contract with NHDES

The New Hampshire Department of Environmental Services (DES) is seeking a medical surveillance services contractor, to provide health screening and testing services to its personnel who are potentially exposed to hazardous materials during the course of their work. The DES medical monitoring program, at a minimum, will assess the health and fitness of approximately 50 people annually. Additionally, the medical services contractor may be tasked with performing pre-employment baseline monitoring, post-employment exit monitoring, and exposure exams during the contract period. The contract period will be four (4) years (July 1, 2011 to June 30, 2015).

The DES staff typically are involved in short-duration exposures to hazardous materials while in the role of managing and supporting investigation and remediation contractors, or while conducting sampling and monitoring of potentially hazardous atmospheres and materials. These requested medical surveillance services would serve to meet the guidance under Occupational Safety & Health Administration (OSHA) in 29 CFR 1910.120 (f)(4)(ii) and recommendations for employees required to wear a respirator in 29 CFR 1910.134 (e)(10), and certain OSHA standards including specific medical requirements in 29 CFR 1910.95 and 29 CFR 1910.1001 through 1910.1052.

DES requests a detailed Proposal from your firm for the following services and frequencies:

I. REQUIRED EXAMS AND PROCEDURES

These medical services are to be administered on a scheduled basis, annually:

(PRICE INDIVIDUALLY & AS A COMPREHENSIVE PACKAGE)

- Comprehensive physical exam by a licensed Physician *
- Vision screen including depth perception assessment
- Audiometric testing by a Certified Technologist
- Pulmonary function/vital capacity test (total & timed)
- Microscope urine analysis
- Lyme Disease Antibody Test
- Complete Blood Metabolic Panel

- Chem 23, CBC with differential (Blood Test)
- Blood Lead ZPP analysis (plus fee)
- Heavy Metal urine analysis for arsenic, cadmium, lead & mercury (plus fee)

* A Physician's Assistant, Nurse Practitioner or other state-licensed medical professional may perform all parts of the comprehensive medical monitoring, provided a licensed Physician (Medical Doctor) will oversee and complete an evaluation of all parts and testing results.

The series of tests and exams proposed shall be based on the Medical Services Contractors understanding of medical monitoring needs as they apply to the DES staff given the above exposure scenarios, and not solely as represented above. All analytical work shall be performed by a laboratory which holds current certification by the College of American Pathologists (CAP). The examining Physician shall provide a written examination and interpretation of results letter for each employee examined and tested, and in accordance with the standard set by 29 CFR 1910.1450 (g)(4). Records of each DES employee examined under this contract shall be retained by the Medical Services Contractor for the duration of the contract then transposed onto diskette (CD) for DES retention at completion of the contract term.

II. OPTIONAL EXAMS & PROCEDURES

These medical services, at a minimum, are to be administered on an as-needed basis:

[Note: The Medical Firm may propose additional tests and exams that are deemed appropriate for the exposure scenarios outlined above]

(PRICE INDIVIDUALLY)

- ❖ Baseline and Exit physical examinations
- ❖ Cholinesterase analysis
- ❖ Methemoglobin analysis
- ❖ Medical Monitoring History Evaluations
- ❖ Cardiac Stress Test
- ❖ Chest X-Rays, 1 View and 2 Views (B-Reading as Needed*)

[* X-Rays to be interpreted by a Board Certified Radiologist, with certification in B-Readings]

- ❖ Electrocardiogram
- ❖ Hepatitis B Immunization (plus fee)
- ❖ Lyme Disease Immunization (plus fee)
- ❖ PCB, Serum Blood Test
- ❖ Tetanus Toxoid Immunization (plus fee)

Other options to be considered for this contract are in terms of availability, such as Non-scheduled walk-in services and Non-work hour services (i.e. Saturday and evening hours).

Travel distance from Concord to the medical services provider is a consideration in the selection process. Please indicate the location closest to Concord where your firm could administer all the above stated services. Options to provide medical services at DES offices via mobile medical units or at various offices in proximity to Concord will be fairly considered.

The proposed individual cost or package costs for the above medical services shall be priced for a four (4) year period, and shall have no multiplier or adjustment factor over the contract period.

III. SELECTION CRITERIA

DES has organized a 3-member proposal evaluation committee to review and evaluate each firm's proposal submitted for consideration for medical surveillance services. The committee shall develop an evaluation score for each proposal that is responsive on the following elements:

- 1) Cost of Required Exams and Procedures
- 2) Availability of Optional Exams and Procedures
- 3) Costs of Optional Exams and Procedures
- 4) Office Location(s)
- 5) Certifications and Associations

DES shall prepare a numerical score for each firm's proposal and rank the firms for selection based on the total scores for each from the 3-member committee.

IV. PROPOSAL SUBMITTAL REQUIREMENTS

Proposals shall be clearly marked "Proposal for Medical Surveillance Services Contract" and- Do Not Open on the outside of the proposal. Sealed proposals shall be delivered on or before 1600 hours May 6, 2011 to:

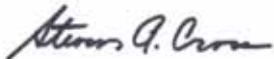
ATTN: Steven A. Croce, P.E.
NH Department of Environmental Services
Waste Management Division
29 Hazen Drive
Concord, NH 03301

Proposals which are incomplete, delivered in unsealed envelopes, or are late, will be considered

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non-responsive and the Medical Contractor will be disqualified. A contract is anticipated to be awarded to the highest scoring, responsive Medical Contractor. All inquiries shall be directed to Steven A. Croce at (603) 271-2229.

Sincerely,



Steven A. Croce, P.E.
Remedial Contracts Manager
Waste Management Division
Tel: (603) 271-2229
Fax: (603) 271-2181
Email: steven.croce@des.nh.gov

cc: George Lombardo, P.E., Administrator, ORCB